

Ballarat Agricultural and Pastoral Society

158th Annual Report

FOR THE YEAR ENDED 31ST MARCH 2018

Ladies Committee Meeting Room,

Showgrounds, Ballarat.

Thursday 19th July 2018

Commencing at 8pm

Executive Officer:

Lucy Quartermain

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Business to be conducted at the Annual General Meeting

- 1. Confirmation of Minutes
- 2. To receive and adopt Annual Report including Financial Statements.
- 3. Appointment of Advisers
- 4. Elections of Executive Committee for a term of 12 months.
- 5. General Business

OFFICE BEARERS 2017 - 2018

President: Kerri Gallagher

Immediate Past President: Phil Franklin

Senior Vice President: Rick Smith
Junior Vice President: Courtney Walker

Treasurer: Julian Versloot

President Ladies Committee: Elizabeth Molesworth

Auditors: Prowse Perrin & Twomey

President – Ex Officio all Committees

Life Members: W R Beggs, J Cameron, M Daunt, P Fisken, K Greenbank, P Franklin, P Fraser, J Harbour, D McKay, J Molesworth, L Mullane, J Nevett, J Philips, J. Plush, M. Plush, G Rees, N Swan, K Beckett.

Advisers: M Daunt, P Franklin, P Fraser, J Molesworth, L Mullane, G Rees.

Members of Executive Committee: K Gallagher (President), L Austin, W Austin, M Daunt, R Dickinson, G Fisken, P Franklin, P Fraser, J Harbour, K Jones, D McKay, E Molesworth, J Molesworth, L Mullane, J Philips, G Rees, P Ronzio, J Plush, R Smith, R Stacey, J Versloot, C Walker, A Freeman.

Sheep Show Committee: J Harbour (Chair), M Collins, E Davis, R Dickinson, G Dehnert, T Guppy, G Harvey, D Hopkins, D Hobson, J Molesworth, G McKenzie, J McGrath, G Notman, G Oliver, P Phillips, A Phillips, A Smith, D Smith, M Savage, G Calder.

Cattle Committee: L Austin (Chair), W Austin, M Barry, R Canning, M Dickinson, G Ford, P Franklin, K Gallagher, D George, M Jones, N Macartney, D McKay, M Menhennet, M Righetti, S Sutton, R Tippett, C Walker.

Horse Committee: K Jones (Chair), S Addison, A Condie, J Loveday, E MacDonald, P Ronzio, A Van Bree.

Ladies Committee: E Molesworth (Chair), G Archibald, K Beckett, J Bingley, B Copping, P Copping, S Fraser, C Fraser, J Collins, D Barnett, R Daunt, L Dehnert, K Draffin, P Fisken, A Gaunt, P Greenbank, J Harbour, M Holding, C Kennedy, B Madden, T Nevett, D Notman, C Rice, G Swan, M Swan, J Watson.

Wine Committee: A Freeman (Chair), J Laughton (Secretary) S Goodwin, J Fox, G Mann, C McIntosh, A Sexton, L Tippett, P Trevenen.

Promotions Committee: P Fraser (Chair), P Fitzgerald, P Franklin, E Molesworth, B Mazzerella, A Serrurier, R Stacey, K Gallagher, R Canning.

Ram Sale Committee: R Dickinson (Chair), M Collins, R Dickinson, E Lindley, G Harvey, J McGrath, G McKenzie, A Sloan.

Rural Lifestyle Committee: C Walker (Chair), W Austin, R Dickinson, P Fitzgerald, P Franklin, A Gaunt, Q Wilkinson, K Gallagher, D Swain, K Beames, G Calder, K Beckett, A Serruier

Showgrounds Development Committee: M Daunt (Chair), P Franklin, R Smith, J Versloot, C Walker, E Molesworth, K Gallagher, J Philips, R Stacey, G Fisken, P Ronzio, J Plush.

Youth Committee R Stacey (Chair), K Beames, M Best, R Best, R Canning, E Dickinson, K Gallagher, B Gallagher, J Healy, J Heard, O Hynam, G Inverarity, E MacDonald, G Ross, S Sutton, C Walker, S Zammit

Gold Members: R Angus, L Austin, R Beggs, G Bingley, M Blampey, A J Cameron, J Cameron, T Campana, N Cartledge, J Chapman, G Clarke, W Cluff, M Collins, C Coltman, P Conroy, W Coutts, M Daffy (Ball Uni), M Daunt, J Davis, H Draffin, R Dunn, P Dunn, D Evans, G Fisken, P Fisken, P Fitzgerald, K Fleay, M Forbes, M Ford, M-L Ford, J Freeman, K Gallagher, E Gay, C Grills, J Harbour, W Harrison, P Hartwich, G Harvey, A Hayes, G Hicks, S Higgs, J Hinton, A Hives, D Hopkins, R Kelson, P Kirk, A Knight, V Little, D Lowing, D McCaw, J McKay, R McKinnon, J McKinnon, M McLean, K McNab, W. McNabb, J Molesworth, L Molesworth, M Moreton, L Mullane, J Nevett, G Notman, J Philips, G Phillips, G A Phillips, A Plush, G Rees, M Righetti, D Ross, M Savage, I Selkirk, E Smith, J Stephen, N Swan, B Thomson, B Tippett R Tippett, P Walton, W Walton, M Wheaton, RW White, RT White, R Wilkie, A Wilson, D Wilson.

Rural Ambassador: Diana George

Junior Ambassador: Emma Dickinson

Peter Stevens Ballarat and District Agriculture Apprentice of the Year: Dylan Manning

Next Generation Farmer of the Year: Chris Gallagher

Natures Cargo Agribusiness Young Achiever of the Year:

Diana George

Agricultural Student of the Year:

Secondary: Emma Dickinson

Tertiary: Sophie Murfit

Davies & Rose Agricultural Producer of the Year:

Mount Prospect Produce



President's Report - Kerri Gallagher

It is my great pleasure to present the Society's 158th Annual Report after my 2nd & final year in the President's role. It has been an incredibly eventful year for the society, lots of change yet again, excitement, new staff & more meetings than ever before, but a year where a lot of hard work & fine tuning of our organisation has resulted in a far stronger financial result for BAPS than recent years have produced.

Right from the time I considered taking on the President's Role, BAPS more recent annual financial results were my biggest concern & I knew for our 162 year old society to have a bright future somehow we needed to improve our financial results. I am proud that our team have all worked together really & have achieved this. In the past 2 years we have put a lot more time & energy

back into increasing our rentals of the showgrounds which has paid fantastic dividends & been just one step towards improving our bottom line. It is also great to see our facility being used far more often by the Ballarat community to host events. I feel there is still so much scope to increase our rentals but we have taken a huge step in the right direction.

As always I have had no fear to make hard decisions in the last 2 years & do things differently to the past if that was what was required to act in the best interests of the society, our members & staff. In 2017 we made changes to our past staffing model to accommodate our staff & the hours they were able to work to fit around their family commitments. We commenced the 2017 financial year with the appointment of Cathryn Sutton as "Executive Officer" of BAPS, this position was previously known as the Director's position. Cathryn was then being backed by Lucy Quartermain in administration. Lucy had joined our team in a casual position during the 2017 Rural Lifestyle Expo. Soon after this appointment there were unfortunately changes to Cathryn's circumstances which prevented her from being in a full time position which we happily accommodated & appointed Lucy & Cathryn to be the "Co-Executive Officers of BAPS". We also then grew our staff base with the appointment of Georgina Walton to Administration Officer midyear. In September 2017 unfortunately Cathryn Sutton resigned due to personal circumstances. The BAPS team were saddened by Cathryn's resignation as she had been had been in different roles with the society for 2.5 years. Cathryn's contribution to the society was greatly appreciated during this time & we wish Cathryn & her family all the very best for the future.

Lucy Quartermain was then appointed to the sole Executive Officer role only 8 weeks out from the 2017 Spring Show. This was a huge task for Lucy to take on with Georgina's assistance, but we were extremely proud of how this team worked together with our committees to pull together a highly successful 2017 show that resulted in our highest gate takings in 5 years. We were absolutely blessed with 3 days of wonderful weather for the show which is always a huge help to the overall show attendance numbers. The increase in patronage coming through the gates across the 3 days we also felt was a result of the great entertainment program the promotions committee had helped to put together along with all the events around the grounds all weekend led by all of our wonderful committees.

Showgrounds Development:

Michael Daunt has continued to lead this committee very successfully & professionally over the past 12 months & has been backed by Lucy & a very strong, committed Showgrounds Development Committee. At this point in time after 2.5 years of "Commercial In Confidence" negotiations and an incredible number of meetings we have finally reached agreement to purchase the Federation University site at Mt Rowan. We will now take a motion to our members on the 26th April 2018, seeking their support to endorse the BAPS Executive committee to go ahead & purchase the Mt Rowan site. This special meeting will be huge moment in the history of the society & will hopefully enable us after roughly 14 years of hard work regarding potential new sites to lock in a new home for BAPS. This will finally then allow us the room to build a new state of the art showgrounds & events centre that will enable not only us to take our events to the next level, but it will be a huge asset to Ballarat & surrounding communities & allow us to continue to be one of the leading agricultural societies in Victoria.

Sheep Show & Ram Sale: John Harbour continued to chair the Sheep Show Committee & I would like to thank John for the huge effort that he puts into this event along with his wonderful committee. Entry numbers continue to be a challenge for this longstanding event but the enthusiasm for the Sheep Show was still strong. Winners for the show included: Supreme Merino Exhibit – Coryule stud, Champion Ram of Show – Wurrook Stud & Champion Ewe – Coryule Stud. Heritage Breeds were the feature for 2017 & the Champion Heritage Breed Ram was taken out by the Fernhill stud with a Southdown Ram & the Hillend stud took out the Champion Heritage Ewe with a Dorset Horn Ewe. Congratulations to all breeders who attended the event.

The Ram sale was chaired by Ross Dickinson & backed by his great committee. A strong line up of Rams were offered with a top price of \$10,000 being paid for a Coryule ram, with a sale average of \$3,370 which was \$1,000 per head up on the sale average from the previous year. We thank the Ram Sale committee for all of their efforts.

Ballarat Rural Achiever Awards: The Ballarat Rural Achiever Awards were held at the Ballarat Golf Club in 2017 & were a great success, with a record number of awards presented. 2017 saw the introduction of the "Agricultural Producer of the Year Award" which was the 1st year the awards had included an open age section. It also saw the 1st year of the Agricultural student of the year award being split into 2 sections to allow Secondary School students & Tertiary Students to compete in their own sections. The awards were led in 2017 by Rebecca Stacey & Kerri Gallagher. I would like to thank Rebecca for all her efforts with the 2017 event.

The 2017 winners were:

The Peter Steven's Agricultural Apprentice of the Year: Dylan Manning

Next Generation Farmer of the Year: Chris Gallagher

Davies & Rose Agricultural Producer of the Year: Mt Prospect Produce The Natures Cargo Agribusiness Young Achiever of the Year: Diana George

Agricultural Secondary Student of the Year: Emma Dickinson

Agricultural Tertiary Student of the Year: Sophie Murfitt

Wine Show: In the lead up to the 2017 Wine Show the Wine Show committee were thrown some extra challenges with the passing of our long standing Wine Show Committee Chair Mandy Plush. The Wine Show committee all banded together though & put on a wonderful event that was once again held at the Mining Exchange over the period of a week concluding with the annual Wine Show Dinner on the Saturday night which as always was a high class event. An extra-large crowd turned out in support of the efforts that the Wine Show committee had put into the event, both by Mandy in her final months & the committee. We thank all of the committee for their hard work & effort they put in to make sure the 2017 Wine Show was still able to go ahead.

Mandy Plush was a wonderful committee chair of the Wine Show & a much loved, long standing member of our Executive Committee & huge contributor to the society who will be sadly missed by all.

Ladies Committee: Liz Molesworth once again chaired the ladies committee & we thank Liz & her wonderful Ladies committee who have done an amazing job yet again of providing catering & wonderful hospitality at our events right throughout the year. These ladies are to be applauded for all their hard work & dedication to catering & looking after our fellow volunteers, staff & guests across many of our events during the year, your efforts are truly appreciated by all.

151st Ballarat Spring Show:

Wonderful weather & great entertainment led to our 151st Ballarat Show being our most successful show in 5 years. Our show was opened on the Thursday night by past local Tom Daunt, who is the CEO of Aldi Australia. Tom's speech was very well received on the night & got our show off to a great start, showcasing local talent from the region. At the opening of the show our annual Rural Ambassador Award was also presented to Diana George & our Junior Ambassador Award was presented to Emma Dickinson. Both of these wonderful young people are active members of our society & we wish them all the best as they represent our society in further stages of these awards in 2018.

From livestock & homecrafts competitions, to showbags & rides, woodchopping to dog jumping there was something for everyone at the 2017 show. The biggest highlight across all 3 days of the show though was the Rooftop Express Show. The Rooftop Express prides itself on bringing the country to the city, through the value of good old fashioned family entertainment, it demonstrates the way of the bush & educates communities of the importance of primary production in Australia & was a great fit for our show.

Our horse events continued to be held at the polo grounds due to a lack of room at our showgrounds site. A huge thanks goes to the horse committee for all the extra work they put in to still being able to host the horse events, it really is appreciated.

A big congratulations & thank-you must go to Lucy & Georgina for all of their hard work pulling together our 2017 show in a very short timeframe & helping make it a great success! Thanks also to Stuart for all your hard work around the grounds in the lead up to & during the show along with Paul Trevenen who assisted Stuart for the 2017 show To all of our wonderful committee members & volunteers we once again thank you all for your huge contribution, without everyone working together as such a strong team it would be impossible to put on such a great 3 day event.

Rural Lifestyle Expo 2018:

The Rural Lifestyle Expo was postponed in 2018. Planning had been well & truly underway for the event but due to feedback being received by past & potential exhibitors it was decided to postpone the event for 2018 & look at coming back with a new look event into the future.

A massive thank-you to the chair of the committee, Courtney Walker for all her work with the Rural Lifestyle Expo up until this time, along with all the Rural Lifestyle Expo Committee members. Your efforts have all been greatly appreciated & we look forward to working with you all into the future.

As always in the past 12 months, staff & subcommittees have worked extremely hard to put together many wonderful events. Without the hard work of our staff & volunteers though, these events could not run & I thank each & every one of you for all of your efforts. A special thanks to our groundsman Stuart Rowe for always having the grounds looking great & ready for our events. You do a great job & the society really appreciates it. I would also like to thank Annette Condie & Emily MacDonald for their help as casual staff during 2017.

As I finish up in this position I would like to thank each & every one of you who has supported me during my 2 year term as President. To those who believed in me to be the right person for the job, I thank you all so much for this opportunity. I honestly came into this position with a fear going live on radio, being interviewed on tv & delivering speeches at our biggest events & especially having to possibly speak at the likes of council meetings. With all of your support I quickly overcame that fear & the interview & public speaking opportunities I have had thrown my way have allowed me to grow so much as a person.

Although the past 2 years have been eventful, I have really enjoyed my term as president & working with this wonderful team has made it a pleasure.

I consider BAPS to be my second family & I have sometimes spent more time with my BAPS family than my own family in the last 2 years. For this reason although I was being encouraged to continue in this role I felt to be fair to BAPS, my family & our farm it was time for me to step down, as I have truly put my heart & soul into being President which of course is time consuming.

I can't thank you all enough for being so supportive of me being a young Mum & dairy farmer with an already very hectic life. I would like to say a special thanks to our Executive Officer Lucy Quartermain for all your hard work in the past 12 months for BAPS. Your casual position quickly turned into a far more extensive role but your willingness to help where you could & make things work has been truly appreciated by all. Your friendship & laughs you have given me along the way have made it a pleasure to work with you.

Thanks also to Julian for all his work in his role as Treasurer, I have really appreciated how you have worked with me & helped me to learn how to use Quickbooks so that I could easily access our financials & reports to allow me to dig as deep as I needed to help you keep a very close eye on our financials. As our organisation grows, so does Julian's role, which is a large commitment, but we all do really appreciate what you do for BAPS.

I would also like to thank Georgina for joining our team & always being wonderful to deal with in the BAPS office.

Over the past 2 years it's been a pleasure to watch our team work so closely & have so much fun together. Once again I can't thank you all enough & I look forward to continuing to be heavily involved in our wonderful organisation & will work closely with the new President & our staff to allow a smooth transition between Presidents. It's been a blast team, all the best to the incoming President & let's continue to let the success, hard work, fun times & great team work roll on!



Executive Officer Report – Lucy Quartermain

Wow! It has been an amazing twelve months, through interesting and exciting times for the Ballarat Agricultural and Pastoral Society Inc. (BAPS). Whist it has not always been easy, and with so many changes, I have continued to maintain laughter and smiles at all times guiding BAPS forward. Personally, it has been a massive learning curve that I have had to rise up to.

The 151st Spring Show was a showcase of 'something for everyone', and there certainly was 'something for everyone'! Well over 13,000 people attended the event in early November last year, enjoyed over 130 displays, demonstrations, acts, rides and saw the best of the country with livestock, produce, craft and more. We were enchanted by a wonderful display with our main act "The Roof Top Express", which showcased a wonderful

display of horsemanship telling a story of agriculture. Along with our best attendance records since 2012 we were also blessed with 3 days of perfect weather.

Prior to the 2017 Spring Show Co-Executive Officer Cathryn Sutton, unfortunately, made the difficult decision to resign due to personal reasons, after being with the Society for 2 ½ years. In that time Cathryn held roles in administration and stepped up to the role of Acting Executive Director before taking on the role of Co-Executive Officer alongside myself. I thank Cathryn for her hard work and dedication during this time and wish her the very best for her future.

I was fortunate to commence in a casual administration role before being offered a permanent part time administration role. In what can only be described as a massive learning curve but at the same time I stepped up to take on the Co-Executive Officer role before stepping into the Executive Officer role solo eight weeks out from the 151st Spring Show.

The office has been a hive of activity and a transformation has taken place to create a light and airy working environment in which we welcome many visitors. This office forms the hub of the team at the front of BAPS.

In July last year Georgina Walton commenced in a casual administration role before fulfilling a permanent part time role eight weeks out from Spring Show. Georgina has brought a warmth to BAPS and has been a wonderful support to myself and the many members that she has the pleasure of dealing with throughout her working day. I cannot thank Georgina enough. She is an absolute pleasure to work with and nothing is too much trouble. Georgina has been an absolute 'rock' to me at many times.

Our website took on a new format which was aided and assisted by Gasoline Media. We have continued to move forward utilising more and more social media. This allows us to reach out to a greater following.

Another massive highlight has been the continued progress on the push towards a possible development of not only new showgrounds but a potential move to a new site. There have been many, actually numerous, meetings which has led to the wonderful Showgrounds Development Committee, led by Michael Daunt, reaching an agreement with Federation University to purchase the Mt Rowan Training site. It has been an absolute pleasure to be involved very closely with this team as they strive to ensure a strong future for the Society. Michael, you and your team must be congratulated on the countless hours and hard work and dedication to the potential Showgrounds move.

I have continued to form good working relationships with sponsors, current tenants and other organisations, in particular Council striving for the benefit of the Society. Such partnerships form strong alliances with the community.

In 2017 several Meritorious Awards were awarded for service to BAPS. Those award recipients must all be congratulated. They are Colin McIntosh, Louise Tippett, Julian Versloot, Lorraine Austin, Doug Hopkins, Graeme Harvey and Wayne Austin.

A lifetime membership was also awarded to Kirsty Beckett. Congratulations on this achievement.

Sadly, after much research, The Weekly Times Rural Lifestyle Expo was postponed this year. It was a difficult decision that was made with the full support of the Executive Committee and the Expo Committee. BAPS prides itself on its name and branding and it was decided that Expo needed to take a break in order to rebuild and ensure that BAPS were holding true to what the concept behind Expo was. The vision is to relaunch and rebrand the Expo in 2019. I would like to personally thank the Chair, Courtney Walker and your team.

The 136th Sheep Show was held at the Showgrounds on 30th July, with the Heritage Breeds being the Feature Breed. There were strong exhibitor numbers and sponsorship was well up on previous years. Coryule were awarded the Supreme Champion Merino Exhibit, Fernhill won the Heritage Breed and Loddon Parks Corriedale team won the major Corriedale awards.

On 31st July the Ram Sale Champion ram was awarded to Glenpaen. A Coryule ram went on to achieve the top ram price of \$10,000. The average price achieved was \$3,170. This was an increase of \$1,000 on 2016 prices. A great effort by the selling teams of both Elders and Landmark, considering there were less entries.

The Sheep Show Committee and Ram Sale Committee did another superb job of once again putting on a two day event. A wonderful part of the Sheep Show is the traditional roast lunch prepared and served by the BAPS Ladies Committee. It never fails to disappoint.

I would like to thank the Committee and chairs John Harbour and Ross Dickinson for their assistance in oragnising the Sheep Show and Ram Sale.

It was a pleasure to attend the very professional Rural Achiever Awards. The industry is certainly supported by a number of wonderful young people all passionate by agriculture. The Youth Committee did a fantastic job in putting on a wonderful, well supported event. Kerri Gallagher, Rebecca Stacey and Shane Zammitt must be congratulated for all the hard work that they put into this event.

In late September I was given the hard task of advising the Executive Committee, some of them her great friends, that Mandy Plush had lost her well fought battle with cancer. I had known Mandy for a short time but in that time she left an enormous impression on me of a truly remarkable and courageous lady. For me it was personal at times because my Mum had fought a similar battle. Mandy and I shared some wonderful conversations and I am truly grateful that I got to meet the lady who ran wine show her way, there was no other way. The Wine Show Committee must be truly congratulated because not only did you put on a Wine Show that was truly wonderful you all did it though the toughest time whilst grieving for your friend, Mandy. I am sure she would be proud of you all.

The Wine Show was held in October along with the wonderful Gala Awards Dinner. This was well attended and with an electric atmosphere at the Mining Exchange in central Ballarat.

Our volunteers, of well over 100, are an amazing group. The events that we run would not occur without their efforts. I am truly grateful for your assistance, guidance and wonderful friendship. It is a pleasure to work as part of an organisation made up of truly caring people who make you a part of the BAPS family. I could not be prouder to be a part of this wonderful family.

I would like to thank Liz Molesworth and the Ladies Committee. You are always willing to assist and you and your team have been a wonderful help and support. Your efforts in oragnising the Opening Show Dinner were greatly appreciated and the catering for the Sheep Show and Spring Show is always of a high standard.

I would like to thank the many wonderful part time staff who have made this role a joy and also enabled this Society to run with such a positive culture. Annette Condie and Emily MacDonald you have both done an outstanding job.

A huge thank you to Stuart Rowe (contractor for maintenance & events). Stuart has been an enormous support helping me settle in to my role. His knowledge is truly remarkable. I love the pride that he takes in his work. The Showgrounds are treated like his home and it clearly shows with the standard he maintains them at.

Julian, you have been a wonderful support to me and Georgina through many phone calls and emails. You tirelessly give your time as Treasurer. Your patience with me as I learnt the ropes of the accounts and the accounting system were greatly appreciated. Your efforts do not go unnoticed. Thank you.

To the Executive Committee I wish to personally thank each and every one of you for your invaluable contribution, support & kindness. You have all played a vital role in guiding me in the job and so many of you have made the twelve months a pleasure to be here. I am grateful to you all in particular your friendship.

Last but not least I wish to personally thank Kerri Gallagher. You are an amazing person who has led the Society at the helm through some difficult times but guiding it to where it is now. You are the most amazing person. Inspirational. You have been a rock through all of this, even when I didn't think I could do this. I cannot thank you enough because there have been some very late night conversations and you have been so supportive of myself and Georgina in what must feel like a very turbulent past 12 months for you. I truly am grateful for your never ending support, advice and above all keeping me grounded when I found it hard work. Your achievements over the past twelve months must be congratulated. I didn't gain a boss, I gained a friendship.

The last task for this Financial Year was to send out a Special Meeting notice asking the Members to endorse the Executive decision to purchase Federation University's Mt Rowan site. With so much planning and work going on we are in for exciting times ahead.

We are very fortunate to be part of the BAPS family and the future looks very bright. We are a team that is united in delivering the best that BAPS can offer.



Treasurer's Report – Julian Versloot

The 2018 financial position of the Ballarat Agricultural & Pastoral Society shows that we have produced a healthy profit, which is approximately 9-fold larger than the 2017 profit of \$2,830. It must be remembered however that no Rural Lifestyle Expo's was held this year.

Total 2018 Operating Revenue was \$450,857, which is a decrease of \$85,737, or down about 16% compared to \$536,594 in 2017. This is mostly due to the loss of the 2018 Rural Lifestyle Expo, which had generated us \$106,669 in the 2017 year.

Our Spring Show revenue declined by approximately \$14,300 from the 2017 figure. If not for the roughly \$24,000 increase in Rental income, and an \$8,000 increase in Wine Show income, our overall revenue decrease for 2018 would have been much worse. Membership income showed a slight improvement over the 2017 year.

Expenditure for the year was basically the same as the 2017 year, after spending about \$6,000 on consultants etc for Showgrounds Development. The large change in overall result can be attributed to the reduction in Spring Show expenditure. The 150th Show cost about \$167,000 to run, whilst the 2017 Show only cost about \$132,000 which was a \$35,000 saving.

The year end Cash and Other Financial Assets (Term Deposits) for 2018 is \$321,932, which is \$66,412 more than the \$255,520 position a year ago. This is a great result for the Society as we prepare to undertake the move to Mt Rowan.

We continue to see acceptance of online ticketing for the Spring Show. From a low \$4,632 in 2014, this has grown on average by about 45% a year to \$14,603 for 2017. I would expect the 2018 Show to sell about \$20,000 in online sales which means less cash to deal with.

I would like to thank our office team Lucy and Georgina, as well as Cathryn, Sara and others who have assisted me over the last 12 months.

It is my opinion that the financial position of the Ballarat Agricultural and Pastoral Society, at 31 March 2018 remains sound therefore enabling us to continue the promotion of the Society's objectives.

Ballarat Agricultural & Pastoral Society Inc.ABN: 47 574 429 194

Financial Statements

ABN: 47 574 429 194

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ABN: 47 574 429 194

Statement of Profit or Loss

Tot the Total Endod of Maron 2010	2018 \$	2017 \$
Income	Ψ	•
Ballarat City Council - R&M Reimbursement	4,756	4,940
Catering	3,511	895
Grants	4,675	3,000
Interest	4,186	4,028
Marquee Hire	3,606	1,722
Profit/(Loss) from Shows		
Sheep/Alpaca	6,703	2,635
Spring	107,750	87,275
Wine	8,028	1,852
Ram Sales	543	3,161
Rural Lifestyle Expo	935	32,189
Rural Achiever Awards	1,310	2,270
Memberships	7,416	6,542
Profit on Disposal of Fixed Assets	-	3,131
Sundry Income	460	832
Rental	122,219	98,422
	276,098	252,894
Expenditure		
Accountancy	2,700	3,300
Advertising	-	1,070
Annual Leave Provided	1,201	2,826
Audit Fees	2,900	2,900
Bank Fees & Interest	1,273	1,149
Catering	3,016	2,577
Cleaning & Security	3,251	7,378
Computer & Website Expenses	4,457	1,042
Consulting	1,248	-
Depreciation	21,535	20,085
Electricity & Gas	15,304	12,133
Insurance	27,938	22,952
Maintenance Contractors	14,062	12,106
Legal & Professional Fees	3,714	1,075
Petrol Point Court of	75	533
Printing, Stationary & Postage	3,865	7,490
Rates	5,350	6,410
Rent	5,488	5,365
Repairs & Replacements	10,280	17,855
Showgrounds Development	5,935	4 102
Subscriptions & Registrations	3,224 2,826	4,193 4.127
Sundry Expenses Superannuation Contributions	2,826 9,047	4,127 10,159
Telephone	3,033	3,470
Wages	3,033 98,441	99,869
ago		
Surplus from Ordinary Activities	250,163 25,935	250,064 2,830
		2,000

ABN: 47 574 429 194

Statement of Financial Position

As at 31 March 2018

	Note	2018 \$	2017 \$
ASSETS			
CURRENT ASSETS Cash and Cash Equivalents Receivables Term Deposits and Other Investments Other Assets	4 5 6 7	108,846 14,844 213,086 731	96,100 26,222 159,420 29,842
TOTAL CURRENT ASSETS	_	337,507	311,584
NON-CURRENT ASSETS Property, Plant and Equipment	8 _	3,847,031	3,855,392
TOTAL ASSETS	_	4,184,538	4,166,976
LIABILITIES			
CURRENT LIABILITIES Trade and Other Payables Employee Benefits Other Liabilities	9 10 11	17,061 4,026 19,843	39,591 2,826 6,886
TOTAL CURRENT LIABILITIES	_	40,930	49,303
TOTAL LIABILITIES	_	40,930	49,303
NET ASSETS	=	4,143,608	4,117,673
MEMBERS' FUNDS Revaluation Surplus Bad Weather Reserve Accumulated Funds	_	3,633,000 5,000 505,608	3,633,000 - 484,673
TOTAL MEMBERS' FUND	_	4,143,608	4,117,673

ABN: 47 574 429 194

Statement of Changes in Equity

For the Year Ended 31 March 2018

2018

2010	Retained Surplus	Asset Revaluation Reserve	Bad Weather Reserve	Total
	\$	\$	\$	\$
Balance at 1 April 2017	484,673	3,633,000	-	4,117,673
Surplus for the Year	25,935	-	-	25,935
Transfers from reserves	(5,000)	-	5,000	-
Balance at 31 March 2018	505,608	3,633,000	5,000	4,143,608
2017				
	Retained	Asset Revaluation	Bad Weather	

	Retained Surplus \$	Asset Revaluation Reserve \$	Bad Weather Reserve \$	Total \$
Balance at 1 April 2016	481,843	3,633,000	-	4,114,843
Surplus for the Year	2,830	-	-	2,830
Balance at 31 March 2017	484,673	3,633,000	-	4,117,673

ABN: 47 574 429 194

Statement of Cash Flows

		2018	2017
	Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:			
Receipts from Customers		589,268	631,927
Payments to Suppliers and Employees		(513,799)	(674,460)
Interest Received		4,117	7,731
Net Cash Provided by/(Used in) Operating Activities	12	79,586	(34,802)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Proceeds from Investments		(53,666)	84,032
Purchase of Property, Plant and Equipment		(13,174)	(13,438)
Proceeds from Sale of Plant and Equipment		-	3,805
Net Cash Provided by/(Used in) Investing Activities		(66,840)	74,399
Net Increase in Cash and Cash Equivalents Held		12,746	39,597
Cash and Cash Equivalents at Beginning of Year		96,100	56,503
Cash and Cash Equivalents at End of Financial Year	4	108,846	96,100

ABN: 47 574 429 194

Notes to the Financial Statements

For the Year Ended 31 March 2018

1 Basis of Preparation

In the opinion of the Committee of Management, the Society is not a reporting entity since there are unlikely to exist users of the financial report who are not able to command the preparation of reports tailored so as to satisfy specifically all of their information needs. These special purpose financial statements have been prepared in accordance with the requirements of section 60.40 of the *Australian Charities and Not-for-profits Commission Regulation 2013* (ACNC Regulation) and the *Associations Incorporation Reform Act (Vic) 2012*.

The financial statements have been prepared on an accrual basis of accounting.

2 Summary of Significant Accounting Policies

(a) Income Tax

The Society is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997.

(b) Leases

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the life of the lease term.

(c) Revenue and Other Income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Society and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

Interest Revenue

Interest is recognised using the effective interest method.

Membership Subscriptions

- (i) Annual Subscriptions are brought to account as income in the year received.
- (ii) Gold Pass Memberships are brought to account as income in the year received.

Other Income

Other income is recognised on an accruals basis when the Society is entitled to it.

(d) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

ABN: 47 574 429 194

Notes to the Financial Statements

For the Year Ended 31 March 2018

2 Summary of Significant Accounting Policies (continued)

(e) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Items of property, plant and equipment acquired for nil or nominal consideration have been recorded at the acquisition date fair value.

Valuation of Land

Land is carried in the accounts at market valuation prepared by Registered Valuer - Alan J. Hives A.V.L.E. (Val.) on 23 October 2012.

Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line basis over the assets useful life to the Society or diminishing value value method using the following rates:

Building Improvements: 2.5 - 10% Plant and Equipment: 4 - 40% Office and Dining Room Furniture and Fittings: 10 - 40%

Leased assets and leasehold improvements are amortised over the shorter of either the unexpired period of the lease or their estimated useful life.

(f) Cash and Cash Equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

(g) Employee Benefits

Provision is made for the Society's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled and are classified as a current liability.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the amounts expected to be paid when the liability is settled and is classified as a non-current liability.

Employee benefits for long service leave are recognise for all employees of the Society, other than casual employees who are not recognised until paid, upon completion of 7 years service, and are measured at their nominal values. Where long service leave is expected to be settled within one year it is recorded under current liabilities. All other long service leave is recorded under non-current liabilities.

Changes in the measurement of the liability are recognised in profit or loss.

ABN: 47 574 429 194

Notes to the Financial Statements

For the Year Ended 31 March 2018

2 Summary of Significant Accounting Policies (continued)

(h) Rental Expense

Rental relates to the annual rent paid to the City of Ballarat for the use of land within the Showgrounds complex. Under the terms of the Lease Agreement between the Society and the Council, the Council undertakes to place the annual rent into a special trust account for expenditure, as jointly agreed between both parties, on approved maintenance and/or capital works within the demised area. Monies received by the Society from the Council under terms of the Lease Agreement are brought to account as income.

(i) Comparative Amounts

Comparative amounts have been amended where the members of the Society believes it results in improved presentation of the accounts.

(j) Trophies

Perpetual trophies held by the Society with nominal value of \$10,000 are not included as part of the Society's property, plant and equipment for financial purposes.

3 Operating Revenue

	2018	2017
	\$	\$
Revenue from Shows:		
- Sheep/Alpaca	12,803	9,916
- Spring	240,112	254,460
- Wine	36,712	28,723
- Ram Sales	1,793	4,052
- Rural Lifestyle Expo	2,500	106,669
- Rural Achiever Awards	9,573	9,262
Grants Received	4,675	3,000
Interest	4,186	4,028
Rental	122,360	98,422
Memberships	7,416	6,542
Other	8,727	11,520
_	450,857	536,594

ABN: 47 574 429 194

Notes to the Financial Statements

4	Cash a	nd Cash	Equivalents
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•	Submana Subm Equivalents	2018	2017
		\$	\$
	ANZ Cheque Account	41,760	4,782
	ANZ Online Entries Account	16	22
	Bank of Melbourne Cheque Account	322	106
	Bank of Melbourne Savings Account	66,748	91,162
	Bendigo Bank Cash Management Account		28
		108,846	96,100
5	Trade and Other Receivables		
	Trade Debtors	14,844	26,222
6	Term Deposits and Other Investments		
	Bank of Melbourne Term Deposit	213,086	159,420
7	Other Assets		
	Prepayments	300	29,480
	Accrued Interest	431	362
		731	29,842

ABN: 47 574 429 194

Notes to the Financial Statements

For the Year Ended 31 March 2018

8 Property, Plant and Equipment

Property, Plant and Equipment	2018 \$	2017 \$
LAND AND BUILDINGS		
Freehold Land Land - At Independent Valuation 2013	3,730,000	3,730,000
Total Land	3,730,000	3,730,000
Building Improvements At Cost Accumulated Depreciation	106,186 (58,935)	106,186 (53,456)
Total Building Improvements	47,251	52,730
	3,777,251	3,782,730
PLANT AND EQUIPMENT		
Plant and Equipment At Cost Accumulated Depreciation	169,522 (100,418)	156,348 (84,630)
Total Plant and Equipment	69,104	71,718
Furniture, Fixtures and Fittings At Cost Accumulated Depreciation	2,676 (2,000)	2,676 (1,732)
Total Furniture, Fixtures and Fittings	676	944
	69,780	72,662
	3,847,031	3,855,392

(a) Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Land	Furniture, Plant and Fixtures and Land Equipment Fittings			Total	
	\$	\$	\$	\$	\$	
Balance at the beginning of year	3,730,000	71,718	944	52,730	3,855,392	
Additions	-	13,174	-	-	13,174	
Disposals - written down value	-	-	-	-	-	
Depreciation expense	-	(15,788)	(268)	(5,479)	(21,535)	
Balance at the end of the year	3,730,000	69,104	676	47,251	3,847,031	

ABN: 47 574 429 194

Notes to the Financial Statements

For the Year Ended 31 March 2018

9 Trade and Other Payables	9	Trade	and	Other	Pav	vables
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9	Trade and Other Payables	2018	2017
			_
	Trada Dayahlas	\$	\$
	Trade Payables GST Payable	12,112 4,949	35,817 3,774
	GS1 Fayable	4,949	3,774
		17,061	39,591
10	Employee Benefits		
	Annual Leave	4,026	2,826
11	Other Liabilities		
••	Income in Advance	8,420	-
	Sundry Creditors	10,423	6,886
	Security Deposit	1,000	-
		19,843	6,886
12	Cash Flow Information		
	Reconciliation of Result for the Year to Cashflows from Operating Activities		
	Surplus for the Year	25,935	2,830
	Non-Cash Flows in Result:		
	- Depreciation	21,535	20,085
	- (Gain)/Loss on Disposal of Plant and Equipment	-	(3,131)
	Changes in Assets and Liabilities:		
	- (Increase)/Decrease in Trade and Other Receivables	11,378	(12,473)
	- (Increase)/Decrease in Prepayments	29,180	9,007
	- (Increase)/Decrease in Accrued Income	(69)	3,703
	- Increase/(Decrease) in Income in Advance	8,420	(31,418)
	- Increase/(Decrease) in Trade and Other Payables	(17,993)	22,879
	- Increase/(Decrease) in Provision for Employee Benefits	1,200	(46,284)
	Cashflows from Operations	79,586	(34,802)

13 Reserves

(a) Asset Revaluation Reserve

This reserve records the cumulative unrealised gains and losses in relation to the Society's Land.

(b) Bad Weather Reserve

The Society exercises judgement in setting aside funds in the event of weather causing cancellation or delaying an event held in the future. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated reserve.

ABN: 47 574 429 194

Notes to the Financial Statements

For the Year Ended 31 March 2018

14 Subsequent Events

Subsequent to the end of the financial year, the Society has agreed to purchase land and buildings situated at Rose Hill Road, Mount Rowan. At the date of this report, the purchase contract is yet to be executed, however settlement is expected to occur in November 2018. The purchase of the Mount Rowan property will be funded by contributions from the State Government.

ABN: 47 574 429 194

Statement by Members of the Committee

The Committee Members declare in their opinion:

- there are reasonable grounds to believe that the registered entity is able to pay all of its debts, as and when they become due and payable; and
- the financial statements and notes satisfy the requirements of the Australian Charities and Not-for-profits Commission Act 2012 and the Associations Incorporation Reform Act (Vic) 2012.

Signed in accordance with subsection 60.15(2) of the Australian Charities and Not-for-profit Commission Regulation 2013.

Julian Versloot (Honorary Treasurer)

Dated 11th June 2018





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Web www.ppt.com.au

Phone (03) 5331 3711 **Fax** (03) 5331 7980

Ballarat Agricultural & Pastoral Society Inc.

ABN: 47 574 429 194

Auditors Independence Declaration under Division 60 of the Australian Charities and Not-for-profits Commission Act 2012 to the Directors of Ballarat Agricultural & Pastoral Society Inc.

I declare that, to the best of my knowledge and belief, during the year ended 31 March 2018, there have been:

- (i) no contraventions of the auditor independence requirements as set out in section 60-40 of the Australian Charities and Not-for-profits Commission Act 2012 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

PPT Audit Pty Ltd

Jason Halgreaves Director

20 Lydiard Street South, Ballarat

10th June 2018



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Ballarat Agricultural & Pastoral Society Inc.

ABN: 47 574 429 194

Independent Audit Report to the Members of Ballarat Agricultural & Pastoral Society Inc.

Opinion

We have audited the accompanying financial report, being a special purpose financial report of Ballarat Agricultural & Pastoral Society Inc. (the Society), which comprises the statement of financial position as at 31 March 2018, the statement of profit or loss, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and statement by members of the committee.

In our opinion, the accompanying financial presents fairly, in all material respects, including:

- giving a true and fair view of the society financial position as at 31 March 2018 and of its financial performance for the year ended; and
- ii) complying with Division 60 of the Australian Charities and Not-for-profits Commission Regulation 2013 and the Associations Incorporation Reform Act (Vic) 2012.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Society in accordance with the auditor independence requirements of *Division 60 of the Australian Charities and Not-for-profits Commission Act 2012* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and the Committee

Management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards and *Division 60 of the Australian Charities and Not-for-profits Commission Act 2012* and the *Associations Incorporation Reform Act (Vic) 2012* and for such internal control as management determines is necessary to enable the preparation of the financial report is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society or to cease operations, or has no realistic alternative but to do so.

The Committee is responsible for overseeing the Society's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.



Fax (03) 5331 7980



Ballarat Agricultural & Pastoral Society Inc.

ABN: 47 574 429 194

Independent Audit Report to the Members of Ballarat Agricultural & Pastoral Society Inc.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PPT Anait Phy Ltd PPT Audit Pty Ltd

Jason Hargreaves

Director

20 Lydiard Street South, Ballarat

12th June 2018

BAPS MEMBERS 2017/18

S Adsett-Brown R Dunn D Hobson C Prichard G Archibald C Eagle S Hohnberg G Rees W Austin M Elsom I Ireland M Righetti L Austin P English D Jackson D Ross N Austin D Evans R Jones P Ronzio S Baker F Fisken S Jordan W Ross M Barry P Fisken R Keller D Ross M Barry P Fisken R Keller D Ross M Barry P Fitzgerald R Keller D Ross M Barry P Fitzgerald R Kelson J Ross N Bascher P Fitangan P Kirk								
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W Austin M Elsom I Ireland M Righetti L Austin P English D Jackson D Rogers N Austin D Evans R Jones P Rozo S Baker P Everist K Jones P Rozo M Barry P Fisken S Jordan W Ross M Barry P Fitzgerald R Keller D Ross M Barty P Fitzgerald R Keller D Ross N Beer P Fitzgerald C Kellen M Savage N Beer P Fitzgerald C Kellen M Savage N Beegs M Ford J Locandro Solkirk A Septivit R Beggs M Ford M <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td></td>		-				•		
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FIXTURES 2018 - 2019

1. ANNUAL GENERAL MEETING AND DINNER

Thursday 19th July 2018 – 6.30pm for 7pm Dinner. AGM commences at 8pm

2. 137th BALLARAT SHEEP SHOW

Sunday 29th July 2018 – Ballarat Showgrounds

3. BALLARAT MERINO RAM SALE

Sunday 29th July 2018 11am – Ballarat Showgrounds

4. BALLARAT WINE SHOW

10th – 12th October 2018 Saturday 13th October - Presentation Dinner Ballarat Mining Exchange

5. **152**nd BALLARAT SPRING SHOW

Friday 9th, Saturday 10th, Sunday 11th November 2018

SPECIAL NOTICE ANNUAL GENERAL MEETING DINNER THURSDAY 19th JULY 2018

A dinner will be held in the Ladies Committee Room 6.30pm for 7pm.

Annual General Meeting commences 8pm

Partners are encouraged to attend.

Cost: \$33 (Inc G.S.T) per person (All inclusive)

R.S.V.P including payment NO LATER THAN MONDAY 16th JULY 2018

Office: Ballarat Showgrounds

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Phone: (03) 5338 1877 Email: eo@ballaratshow.org.au