



Ballarat Agricultural and Pastoral Society

161st Annual Report

**FOR THE YEAR ENDED
31st MARCH 2021**

Ladies Committee Meeting

Showgrounds, Ballarat and

Virtual via Zoom platform

Wednesday 14th July 2021

Executive Officer:
Elizabeth van Beek
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Business to be conducted at the Annual General Meeting

1. Confirmation of Minutes
2. To receive and adopt Annual Report including Financial Statements
3. Appointment of Advisers
4. Elections of Executive Committee for a term of 12 months
5. General Business

OFFICE BEARERS 2020 - 2021

President:	Rick Smith
Immediate Past President:	Geoff Fiskén
Senior Vice President:	Kelley Jones (Resigned)
Junior Vice President:	Matt Dickinson
Treasurer:	Julian Versloot
President Ladies Committee:	Elizabeth Molesworth
Auditors:	Florence Audit & Assurance

President – Ex Officio all Committees

Life Members: K Beckett, WR Beggs, J Cameron, M Daunt, P Fiskén, P Franklin, P Fraser, K Greenbank, J Harbour, D McKay, J Molesworth, L Mullane, J Nevett, J Philips, J Plush, G Rees, N Swan

Advisers: M Daunt, P Franklin, P Fraser

Executive Members of Committee: R Smith (President), M Dickinson, M Daunt, P Franklin, P Fraser, A Freeman, K Gallagher, E Molesworth, M Menhennet, R Stacey, J Tischler, B Fleay, A Shanahan (Resigned)

Sheep Committee: J Tischler (Chair), G Calder, M Collins, E Davis, L Dehnert, G Dehnert, R Dickinson, R Grieve, T Guppy, J Harbour, P Hartwich, B Hartwich, G Harvey, D Hobson, D Hopkin, I Ireland, J McGrath, G McKenzie, J Molesworth, J Molesworth, G Notman, M Quartermain, M Savage, A Smith, C Tricky, S Zammit,

Cattle Committee: M Dickinson (Chair), L Austin, W Austin, M Barry, P Franklin, G Ford, K Gallagher, D George, S McKay, M Menhennet, M Righetti, R Sinclair

Horse Committee: K Jones (Chair), P Ronzio

Ladies Committee: E Molesworth (Chair), G Archibald, D Barnett, K Beckett, R Daunt, L Dehnert, K Draffin, S Fraser, P Fiskén, A Gaunt, P Greenbank, M Holding, C Kennedy, S Lyle, B Madden, J Mitchell, T Nevett, D Notman, C Rice, S Shorten, M Swan, J Watson

Wine Committee: A Freeman (Chair), J Fox, J Laughton, P Trevenen, L Brackley, L Clarnette, J Harris, R Kaval, A Mackay

Promotions Committee: R Stacey (Chair) P Fraser, K Beckett, P Fitzgerald, P Franklin, K Gallagher, E Molesworth, K Molesworth, A Shanahan, S Spielvogel

Showgrounds Development Committee: M Daunt (Chair), G Fiskén, K Gallagher P Franklin, R Smith, J Versloot

Scholarship committee: G Fiskén, B Fleay, P Franklin, P Hyland, R Stacey, J Tischler, K Gallagher

Gold Members: R Angus, L Austin, R Beggs, G Bingley, M Blampey, T Campana, N Cartledge, J Chapman, G Clarke, W Cluff, M Collins, C Coltman, P Conroy, W Coutts, M Daffy, J Davis, L Dehnert, J Dehnert, H Draffin, R Dunn, P Dunn, D Evans, G Fiskien, P Fitzgerald, K Fleay, M Forbes, M Ford, ML Sanders, S Fraser, J Freeman, K Gallagher, B Gallagher, E Gay, C Grills, W Harrison, P Hartwich, G Harvey, A Hayes, G Hicks, S Higgs, J Hinton, A Hives, D Hopkins, R Kelson, P Kirk, A Knight, V Little, D Lowing, D McCaw, J McKay, R McKinnon, M McLean, K McNab, W McNabb, E Molesworth, G Notman, G Phillips, GA Phillips, M Righetti, D Ross, M Savage, I Selkirk, R Smith, J Stephen, B Thomson, B Tippet, R Tippet, P Walton, WE Walton, M Wheaton, RW White, RT White, R Wilkie, A Wilson, D Wilson

2019 Spring Show Rural Ambassador: Kate Molesworth (award carried over to 2020)

2019 Spring Show Junior Ambassador: Noah Esmonde (award carried over to 2020)



President's Report - Rick Smith

It is my pleasure and privilege to present the 161st Annual Report in what has been a very challenging year for the Society. I would like to thank Geoff Fiskien for his presidency and management in the previous two years and for establishing a very professional and financially secure business model for the future security of BAPS. His guidance and advice in my first year as president has been invaluable.

The COVID pandemic has created a massive interruption and inconvenience to our activities, but has not dampened the enthusiasm of BAPS staff and committees, who have stayed resolute in the commitment to deliver high quality operations, exhibitions and entertainment when permitted. Business operations and meetings quickly reverted to electronic communications, enabling everyone to stay in touch. Many of the committees' Zoom meetings provided us with much amusement as we have been inadvertently introduced to pets, children and grandchildren and unsuspecting partners. We have seen some interesting expressions and colourful language, as some of our more mature members forgot the mute button and struggled to engage with some of Zoom's great screen features. However, whilst the frivolity and challenges continued there has been an underlying commitment to effectively manage a rural show and entertainment operation through the period of lockdown and restrictions. My thanks and appreciation to Elizabeth and Angela for coordinating the majority of the electronic meetings over the past 12 months.

Spring Show

For the first time in many years, we were unable to conduct a Spring Show due to Covid restrictions. Whilst this had a dramatic effect on our annual income, we were fortunate enough to be a recipient of a federal grant to subsidise our operational expenditure. We are optimistic that we will be able to conduct a show this year to reconnect with the Ballarat and District community and deliver some interesting, exciting and educational competitions and entertainment. In the interests of Ballarat business and commerce we decided to forfeit our public holiday Friday to Council for the next four years. We intend to commence the show with late afternoon entertainment and family activities on the Friday in the expectation of generating a similar net result.

Rural Lifestyle Expo.

An extraordinary amount of work was conducted in planning and organising an Autumn Rural Lifestyle Expo. Angela, Bec and the Promotions committee are to be commended on organising exhibitions and events and generating rural sponsorship and business support. Whilst it is unfortunate that this event also needed to be cancelled due to Covid restrictions, the foundation has been established for the successful reintroduction in 2022.

The Victorian Sheep Show

The highlight of the past year is undoubtedly the success of the 2021 Victorian Sheep Show, sponsored by Ballarat Grammar, held on Sunday 4th July. Record entries were received and the show ran like clockwork in spite of the bitter winter weather we were exposed to on the day. The success of the show demonstrated what comprehensive planning, coordination, cooperation, commitment and hard work can achieve. The Expo committee assisted with additional activities, exhibitions and competitions which were unfortunately affected by the adverse weather conditions, however have clearly laid the foundations for future expansion. Thanks to Jonathon for his leadership and an extremely skilled and hardworking sheep committee team that received accolades from all sectors of the stud sheep fraternity and exhibitors and spectators.

Showgrounds Development Committee.

After almost five years of consideration, investigation, meetings, inspections, negotiations, agreements and approvals the Federation University, Mount Rowan site was finally purchased by Ballarat Agricultural and Pastoral Society, with settlement on the 20th October 2020. A massive thank you to Michael Daunt for his vision, persistence, expertise and professionalism, supported by a dedicated hard working committee, in delivering this historical outcome for BAPS. Recent zoning and land sale values have highlighted what a strategically and commercially discerning acquisition this has been on behalf of the BAPS members and stakeholders. We recognise that this is a significant milestone, but only one step in a very complex and challenging process in the development of the site and relocating from our current facility. Our Masterplan has been developed and approved by Ballarat City Council, with the first of the exhibition centres contracted for construction in coming months. Valuations have been sourced and strategies are currently being developed for the future sale of our Creswick Road/ Howitt Street freehold property. The scale and timing of Mount Rowan development and operation will obviously be determined by the successful sale of our current property.

Wine Committee

Another victim of COVID was the 2020 Wine Show. All going well the Wine Committee will hold the 2021 Wine Show and Dinner in October.

Arts and Crafts Committee (formerly the Ladies Committee)

The recent change in name of the former ladies committee is to reflect community expectation and acknowledge the diversity of critical activities that the committee is involved in. The superb catering at the recent sheep show demonstrated once again the importance of food in the success of most of BAPS events. Liz Molesworth has again done a wonderful job leading the ever reliable committee in a difficult environment and we all look forward to the opportunity to see them conducting the arts, crafts, floral, cookery events during the show. Hopefully the committee name change will see a greater contribution from other BAPS members and volunteers.

Showgrounds Developments.

We acceded to Council's request to construct a new toilet/amenities facility and entrance turnstile on the northern ends of the Broadhead arena. Whilst the construction has substantially reduced the working area of the arena, we have negotiated access and use of the MARS stadium arena for low impact events at strategic times throughout the year. In addition to financial compensation we will also have access to the state of art toilet facilities when we are conducting showground events.

Strategic Plan

With the impending relocation to the new Showgrounds and Exhibition Centre at Mount Rowan we have taken the time under the leadership of Phil Franklin to review and update the BAPS Strategic Plan. This will provide us with our future vision and strategic plan that truly reflects the ever changing role of BAPS in providing relevant rural entertainment, exhibitions and education to a broad sector of the community at a larger multi-faceted facility. The challenge is to maintain our commitment to the rural sector whilst remaining financially viable and remaining relevant to current and future generations. We welcome your contribution to the Strategic Planning process.

Staff and Committees

A sincere thanks to our hard working and dedicated staff. Their roles have been very challenging this year with much of the time working away from the showgrounds in what is traditionally a face to face operation. Elizabeth, our new Executive Officer continues to astound me with her absolute commitment to improving all aspects of the BAPS operation. She has taken a real ownership attitude to the Mt Rowan site and has already increased the rentals and events to a viable level. Her positive and cooperative attitude and amazing PR skills have continued to generate a positive response from government, business and community sectors that engage with BAPS on a daily basis.

Being an Events Manager during COVID has to be one of the most frustrating and sole destroying positions. However, Angela eventually got to manage an event with the successful coordination of the Victorian Sheep Show. Her background in agriculture and career in major events management came to the fore with her "leaving no stone unturned" attitude being instrumental in the success of the show. Her initial work on developing the Rural Lifestyle Expo has established a foundation for a successful event in the future.

Georgina again showed her true colours during the sheep show. She makes exhibitors feel at home and no task is too much trouble in ensuring they are enjoying the experience. Always a smile and a welcoming attitude to visitors to the office.

Our amazing maintenance man, Stuart has again risen to the occasion with the maintenance and upkeep of the new Mt Rowan showgrounds in addition to maintaining the very tired Creswick Road facility in a safe and functional working condition. His ownership and nothing is too hard or too much trouble attitude is appreciated by all that work with him.

Executive Team and Committees

I am fortunate and privileged to be surrounded by the most skilled and dedicated Executive team I have ever had the pleasure of working with. We are currently exposed to one of the most challenging periods in BAPS history and it is the professionalism, expertise and commitment of the executive team that gives me confidence in the short term direction and long term future of BAPS. The challenge of remaining relevant to the public and providing exhibitions, entertainment, education and traditional shows is in good hands with a forward thinking executive supported by an enthusiastic staff.

Julian, our ever reliable treasurer. Thank you for your ongoing management of our finances and accounts. Your role is so critical and appreciated by all in this changing and challenging world of BAPS. A big thank you to Kerri, Phil and Michael who are constant sounding boards and provide sound advice based on their experience and knowledge of the BAPS and business environment.

Kelley Jones made the decision to take a leave of absence from the Executive Committee due to her heavy work pressures. She has been a sensational HR advisor and receives our thanks for lending her skills and expertise to the role.

The staff, executive and committees share a common goal to make this Society a diamond in Ballarat's crown. It has been an absolute pleasure to work with each and every one of them.

Rick Smith

President - BAPS



EXECUTIVE OFFICER'S REPORT

Ballarat Agricultural & Pastoral Society

Report to 30 June 2021

Since my first report a year ago I would have to say that this year has been one that most people might like to forget. However, for me, apart from the challenges of COVID, it has been an exciting year with its fair share of challenges and steep learning curves albeit spending my first few months with BAPS working from home and conducting any meetings I was involved in, via zoom. It is so fantastic to have the technology that enables us to stay connected and moving forward.

Staff headed back into the office early October last year after our months of working from home. It enabled Georgina, Angela and me to get to know each other a little better and made communication so much easier. There is nothing like face to face decision making. My role went from an initial three days a week to four and then because of the workload I was made full time late last year. My days are very full and very rewarding.

Due to COVID restrictions first our 2020 Sheep Show, then our Spring Show and lastly our March 2021 Ballarat Rural Lifestyle Expo were cancelled. A lot of work went into the Rural Lifestyle Expo and it was extremely disappointing for everyone when the decision had to be made to cancel the event. The cancellation of the Spring Show was a huge financial blow to the Society, however a Government funding grant was available for eligible agricultural and pastoral organisations to help with the loss of expected income. The funding was capped at \$70,000 for organisations the size of BAPS. We submitted our funding application for the top figure and weeks later received the great news that we had been given what we had asked for, which was \$70,000. This was a huge boost to our bank balance and went a long way to helping claw back some of the losses from the Spring Show.

There was much celebration when on the 20th of October 2020 the Federation University site at 6 Rosehill Road, Mt Rowan officially became the property of the Ballarat Agricultural and Pastoral Society. The years of hard work and dedication put in by Michael Daunt and the Showgrounds Development Committee finally achieved the desired result. This forty (40) acre site will become a magnificent exhibition and events precinct which will be a jewel in Ballarat's crown. In May 2020 Tim Wright was engaged by the Showgrounds Development Committee as the project manager for the new showgrounds site. Tim is doing a fantastic job pulling together all the necessary components of what is a very detailed and long process. For me, it has been a great experience to be a part of the showgrounds development committee meetings over this last year. Being part of the progress in bringing to fruition BAPS' incredible vision for the new site.

We have had some great events at the Showgrounds, when COVID has allowed. Silvers Circus was here for a month in March and it was so good to see some activity on the Broadhead Arena with the Big Top taking pride of place. At the end of April the Great Outdoor Expo filled the grounds with caravans, campervans and camping paraphernalia. The weather was perfect and the event was very well attended. The organiser was extremely happy with the outcome of the event and advised that the exhibitors had had some good sales. COVID struck again just as the Country Women's Association was about to hold their AGM and two day conference in the Cattle Pavilion. Another victim and disappointing that all their hard work setting up the Cattle Pavilion

was wasted. We continue to get enquires from organisations looking to book events at the showgrounds, which is encouraging.

At Mt Rowan the Equestrian Centre is proving to be a real winner. Since the beginning of February we have had forty three (43) casual bookings (as at 30 June). This is where someone will book to use the arena for one or two hours or more to exercise their horse/s or do some training.

Our first major event at the Equestrian Centre was at the beginning of January when the Downunder Extreme Cowboys held their Nationals over two days. It was wonderful to see people gathered from all the states around Australia on our arena with their magnificent horses. It was a huge success and the organisation then booked four more dates including their Nationals in September. Apart from the Downunder Extreme Cowboys we have received bookings from various pony clubs and other horse organisations. To date we have received twenty three (23) event bookings for 2021 and already have bookings for 2022.

From October 2020 to March 2021 the Shearing Shed at Mt Rowan was in use every weekend. The shearing shed is able to accommodate eight shearers and T B White and Sons had their shearers there shearing thousands of sheep over the weeks. BAPS has just purchased the wool press from Fed Uni which will be a huge asset.

To finish I would like to thank Georgina for being so welcoming and helpful as I came on board. Always ready to help both Angela and me with information regarding events and other aspects of BAPS as we learn the ropes. She is a real gem. Angela, like me, came on board at the beginning of COVID. She and I have had fun learning as much as we can about how this organisation operates. We have a wonderful history dating back to 1856 and the future is looking good. Angela is doing a fantastic job with organising the BAPS events like the Ballarat Rural Lifestyle Expo and the Sheep Show. Thank you Angela.

I have been working with an amazing group of committee members, whom I have grown to respect, value and care about. I would personally like to thank Rick Smith who stepped into the role of President in 2020. Rick, thank you for your trust in me and allowing me to grow in my role and put forward my thoughts and ideas. For Michael Daunt and Phil Franklin, thank you for your wisdom and knowledge. I know I can call on you with my questions and I will always get a logical answer. A big thanks to Kerri Gallagher, what a dynamic woman, you are an absolute treasure. For Julian for his patience as he taught me about QuickBooks. I think I am doing OK now ☺. To each and every other Executive Committee member, I have so enjoyed getting to know you over the last twelve months and I look forward to the next twelve. Last but not least, a big thank you to Stuart who always goes above and beyond the call of duty to make sure everything is in order around the grounds. With this great team we can and will achieve amazing things.

Elizabeth van Beek
Executive Officer



Treasurer's Report – Julian Versloot

In the year like no other, the 2021 financial position of the Ballarat Agricultural & Pastoral Society shows that we have produced what seems to be an outstanding profit of over \$2.86M. This is after City of Ballarat and Regional Development Victoria grants of \$2.84M towards our purchase and development of Mt Rowan. After removing those items, we would instead have an adjusted profit of \$21,241. We were also fortunate to be in receipt of a

\$70,000 Federal grant to cover us for the lost 2020 Spring Show, plus other COVID stimulus payments of \$61,200.

The 2020 year profit of \$34,167 which after adjusting for Mt Rowan grants of \$100,000 became a loss of \$65,833. Comparing that loss to our 2021 adjusted profit of \$21,241, I think we've done surprisingly well given the circumstances.

Total 2021 Operating Revenue excluding the Mt Rowan monies was \$146,858, which is a decrease of \$234,738, or down about 61.5% thanks to COVID compared to 2020 (Mt Rowan adjusted) of \$381,596.

With all Shows cancelled due to COVID, there's nothing that can be said about those items. Membership income which is somewhat linked to the Sheep and Spring Shows fell by 60%. Rental income fell by about \$40,000 or 34%, again thanks to COVID.

With office staff working from home during lockdowns and the grounds being completely closed for some months, general expenditure for the year declined about 7.8% compared to 2020, however the most significant item of mention being Computer expense which increased by 453%, due to creation of new Web pages for the Sheep Show and Equestrian Centre, plus the need to subscribe for a virtual meeting platform so we could continue to hold meetings!

The year end Cash and Other Financial Assets (Term Deposits) for 2021 is \$655,117, which is \$320,341 more than the \$334,776 position a year ago. Our Creswick Road Freehold Land was recently revalued at \$8.3M, which sets us up well to further develop our new Mt Rowan home.

I would like to thank our office team Elizabeth, Georgina and Angela who have assisted me over the last 12 months.

It is my opinion that the financial position of the Ballarat Agricultural and Pastoral Society, at 31st March 2021 remains sound therefore enabling us to continue the promotion of the Society's objectives.

Julian Versloot CA
Honorary Treasurer

Ballarat Agricultural & Pastoral Society Inc.

ABN: 47 574 429 194

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BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
INCOME & EXPENDITURE STATEMENT FOR THE YEAR ENDED 31 MARCH 2021

	Note	2021	2020
		\$	\$
INCOME			
Catering			1,655
Grants Received		89,941	1,273
Interest		1,324	2,908
Marquee Hire		1,722	3,443
Mt Rowan Grants		2,843,850	100,000
Shows - Sheep / Alpaca		-	1,332
- Spring		-	23,591
- Wine		-	4,123
- Kitchen Garden Competition		(519)	-
Memberships		2,173	5,514
Other		1,983	4,442
Rental		77,330	117,915
ATO Cashflow Boost		20,000	-
JobKeeper		41,200	-
TOTAL INCOME		<u>3,079,003</u>	<u>266,196</u>
EXPENDITURE			
Advertising		400	1,202
Annual Leave Provided		2,602	-
Audit Fees		2,360	2,000
Bank Fees & Interest		179	443
Catering		1,025	1,555
Cleaning & Security		4,218	3,434
Computer Expenses		3,585	790
Consulting		3,600	5,000
Depreciation		17,086	16,667
Electricity & Gas		8,910	12,673
Equipment Hire		659	-
Insurance		29,074	36,250
Maintenance Contractors		15,938	13,532
Petrol		374	42
Printing, Stationery & Postage		2,303	2,533
Rates		3,243	4,544
Rent		5,592	5,592
Repairs & Replacements		5,029	7,497
Subscriptions & Registrations		3,896	6,097
Sundry Expenses		2,011	5,555
Superannuation Contributions		7,471	8,593
Telephone		3,793	3,400
Wages		90,564	94,630
TOTAL EXPENDITURE		<u>213,912</u>	<u>232,029</u>
Surplus (Deficit) from Ordinary Activities		<u><u>2,865,091</u></u>	<u><u>34,167</u></u>

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
STATEMENT OF FINANCIAL POSITION FOR THE YEAR ENDED 31 MARCH 2021

	Note	2021 \$	2020 \$
CURRENT ASSETS			
Cash & Cash Equivalents	3	655,117	334,776
Receivables	4	3,921	8,072
Other Assets	5	21,112	13,952
TOTAL CURRENT ASSETS		<u>680,150</u>	<u>356,800</u>
NON CURRENT ASSETS			
Property, Plant & Equipment	6	11,100,820	9,214,941
TOTAL ASSETS		<u>11,780,970</u>	<u>9,571,741</u>
CURRENT LIABILITIES			
Payables	7	24,580	11,849
Other	8	25,789	2,496,985
Provisions	9	4,523	1,921
TOTAL CURRENT LIABILITIES		<u>54,893</u>	<u>2,510,755</u>
TOTAL LIABILITIES		<u>54,893</u>	<u>2,510,755</u>
NET ASSETS		<u>11,726,077</u>	<u>7,060,986</u>
ACCUMULATED FUNDS			
Accumulated Funds	10	3,508,077	642,986
Reserves	11	8,218,000	6,418,000
		<u>11,726,077</u>	<u>7,060,986</u>

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2021

2021

	Retained Surplus	Asset Revaluation Reserve	Bad Weather Reserve	Total
	\$	\$	\$	\$
Balance at 1 April 2020	642,986	6,403,000	15,000	7,060,986
Surplus for the Year	2,865,091	-	-	2,865,091
Transfers to reserves	-	-	-	-
Revaluation	-	1,800,000	-	1,800,000
Balance at 31 March 2021	<u>3,508,077</u>	<u>8,203,000</u>	<u>15,000</u>	<u>11,726,077</u>

2020

	Retained Surplus	Asset Revaluation Reserve	Bad Weather Reserve	Total
	\$	\$	\$	\$
Balance at 1 April 2019	613,819	6,403,000	10,000	7,026,819
Surplus for the Year	34,167	-	-	34,167
Transfers to reserves	(5,000)	-	5,000	-
Revaluation	-	-	-	-
Balance at 31 March 2020	<u>642,986</u>	<u>6,403,000</u>	<u>15,000</u>	<u>7,060,986</u>

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
CASHFLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2021

	2021 \$	2020 \$
	Inflows (Outflows)	Inflows (Outflows)
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	83,243	394,993
Payments to suppliers & employees	(181,253)	(462,366)
COVID-19 Subsidies	61,200	-
Interest Received	1,324	2,908
Grants Received	458,791	100,000
	<u>423,305</u>	<u>35,535</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Net Proceeds from Term Deposits	-	150,000
Purchase of Property, Plant & Equipment	(102,964)	(15,240)
Net cash used in investing activities	<u>(102,964)</u>	<u>134,760</u>
 Net Increase (Decrease) in Cash & Cash Equivalents Held	 320,341	 170,295
Cash & Cash Equivalents at Beginning of Year	334,776	164,481
Cash & Cash Equivalents at End of Year	<u>655,117</u>	<u>334,776</u>

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

1. BASIS OF PREPARATION

In the opinion of the Committee of Management, the Society is not a reporting entity since there are unlikely to exist users of the financial report who are not able to command the preparation of reports tailored so as to satisfy specifically all of their information needs. These special purpose financial statements have been prepared in accordance with the requirements of section 60.40 of the Australian Charities and Not-for-profits Commission Regulation 2013 (ACNC Regulation) and the Associations Incorporation Reform Act (Vic) 2012.

The financial statements have been prepared on an accrual basis of accounting.

2. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

(a) Income Tax

The Society is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997.

(b) Revenue and Other Income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Society and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

Interest Revenue

Interest is recognised using the effective interest method.

Membership Subscriptions

- (i) Annual Subscriptions - are brought to account as income in the year received.
- (ii) Gold Pass Memberships - are brought to account as income in the year received.

Other Income

Other income is recognised on an accruals basis when the Society is entitled to it.

(c) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

(d) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Items of property, plant and equipment acquired for nil or nominal consideration have been recorded at the acquisition date fair value.

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

2. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Valuation of Land

Land is carried in the accounts at market valuation prepared by independent Certified Practising Valuer, Adrian Doyle, on 26 May 2021, effective as at 31 March 2021.

Mount Rowan Land & Buildings

Following the settlement of the property in October 2020, the capital works in progress were transferred to Land & Buildings at Cost. All costs associated with the further development of this site have also been capitalised.

Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line basis over the assets useful life to the Society or diminishing value method using the following rates:

Building Improvements:	2.5 - 10%
Plant and Equipment	4 - 40%
Office and Dining Room Furniture and Fittings:	10 - 40%

(d) Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification

On initial recognition, the Society classifies its financial assets at amortised cost.

Financial assets are not reclassified subsequent to their initial recognition unless the Society changes its business model for managing financial assets.

Amortised Cost

Assets measured at amortised cost are financial assets where:

- the business model is to hold assets to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows are solely payments of principal and interest on the principal amount outstanding.

The Society's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents (including term deposits) in the statement of financial position.

Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment.

Interest income, foreign exchange gains or losses and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

2. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis for financial assets measured at amortised cost.

When determining whether the credit risk of a financial assets has increased significant since initial recognition and when estimating ECL, the Society considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Society's historical experience and informed credit assessment and including forward looking information.

The Society uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk

The Society uses the presumption that a financial asset is in default when:

- the other party is unlikely to pay its credit obligations to the Society in full, without recourse to the Society to actions such as realising security (if any is held); or
- the financial assets is more than 90 days past due.

Credit losses are measured as the present value of the difference between the cash flows due to the Society in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

Trade receivables

Impairment of trade receivables have been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The Society has determined the probability of non-payment of the receivable and multiplied this by the amount of the expected loss arising from default.

The amount of the impairment is recorded in a separate allowance account with the loss being recognised in finance expense. Once the receivable is determined to be uncollectable then the gross carrying amount is written off against the associated allowance.

Where the Society renegotiates the terms of trade receivables due from certain customers, the new expected cash flows are discounted at the original effective interest rate and any resulting difference to the carrying value is recognised in profit or loss.

Other financial assets measured at amortised cost

Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

2. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial liabilities

The Society measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

The financial liabilities of the Society comprise trade payables, bank and other loans and finance lease liabilities

(e) Cash and Cash Equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

(f) Employee Benefits

Provision is made for the Society's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled and are classified as a current liability.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the amounts expected to be paid when the liability is settled and is classified as a non-current liability

Employee benefits for long service leave are recognised for all employees of the Society, other than casual employees who are not recognised until paid, upon completion of 7 years service, and are measured at their nominal values. Where long service leave is expected to be settled within one year it is recorded under current liabilities. All other long service leave is recorded under non-current liabilities.

Changes in the measurement of the liability are recognised in profit or loss.

(g) Rental Expense

Rental relates to the annual rent paid to the City of Ballarat for the use of land within the Showgrounds complex. Under the terms of the Lease Agreement between the Society and the Council, the Council undertakes to place the annual rent into a special trust account for expenditure, as jointly agreed between both parties, on approved maintenance and/or capital works within the demised area. Due to the contributions the Council continues to make towards the development the Mount Rowan complex, the Society is no longer reimbursed for approved maintenance and/or capital works at the Showgrounds complex.

(h) Comparative Amounts

Comparative amounts have been amended where the members of the Society believes it results in improved presentation of the accounts.

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

2. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(i) Trophies

Perpetual trophies held by the Society with nominal value of \$10,000 are not included as part of the Society's property, plant and equipment for financial purposes.

(j) Economic Dependency

(i) Ballarat Agricultural & Pastoral Society Inc is dependent on funding from the City of Ballarat provided through a Strategic Partnership Grant Agreement providing \$100,000 per year for a 5 year period which commenced in the 2019 financial year.

(ii) Ballarat Agricultural & Pastoral Society Inc is dependent upon the receipt of the balance of the \$5M grant from the Victorian State Government in order for the Society to further develop the Mount Rowan site.

	2021	2020
	\$	\$
3. CASH ASSETS		
Bendigo Everyday Account	18,568	997
Bendigo Debit Card	200	431
Bendigo Social Account	91,443	80,119
Bendigo Mt Rowan Account	392,469	101,913
Sandhurst Select Mortgage Fund	152,437	151,316
	<u>655,117</u>	<u>334,776</u>
4. RECEIVABLES		
Trade Debtors	3,921	8,072
	<u>3,921</u>	<u>8,072</u>
5. OTHER CURRENT ASSETS		
Prepayments	18,512	13,952
Accrued JobKeeper	2,600	-
	<u>21,112</u>	<u>13,952</u>
6. PROPERTY, PLANT & EQUIPMENT		
Land - at independent Valuation 2021 (previous 2019)	8,300,000	6,500,000
Building Improvements - at cost	106,186	106,186
Accumulated Depreciation	(72,644)	(68,408)
	<u>33,542</u>	<u>37,778</u>
 Mt Rowan Capital Works in Progress	 <u>2,706,763</u>	 <u>2,628,812</u>
Plant & Equipment - at cost	199,010	173,997
Accumulated Depreciation	(138,495)	(125,786)
	<u>60,515</u>	<u>48,211</u>
 Office & Dining Room Furniture and Fittings - at Cost	 2,676	 2,676
Accumulated Depreciation	(2,676)	(2,536)
	<u>-</u>	<u>140</u>
	<u>11,100,820</u>	<u>9,214,941</u>

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

	2021	2020			
	\$	\$			
Movements in Carrying Amounts					
Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.					
	<u>Mt Rowan</u> <u>Capital Works in</u> <u>Progress and</u> <u>Ceswick Rd</u> <u>Freehold Land</u>	<u>Building</u> <u>Improvements</u>	<u>Office & Dining</u> <u>Room Furniture</u> <u>& Fittings</u>	<u>Plant &</u> <u>Equipment</u>	<u>Total</u>
Balance at start of year	9,128,812	37,778	140	48,211	9,214,941
Additions	77,951			25,013	102,964
Disposals					-
Depreciation		(4,236)	(140)	(12,710)	(17,086)
Revaluation	1,800,000				1,800,000
Balance at end of year	<u>11,006,763</u>	<u>33,542</u>	<u>-</u>	<u>60,515</u>	<u>11,100,820</u>
7. PAYABLES					
Trade Creditors & Accruals				21,291	11,514
GST Clearing Account				3,289	335
				<u>24,580</u>	<u>11,849</u>
8. OTHER CURRENT LIABILITIES					
Income in Advance				18,533	15,875
Employment Liabilities Payable				7,256	6,110
Mt Rowan Settlement Payable				-	2,475,000
				<u>25,789</u>	<u>2,496,985</u>
9. PROVISIONS					
Annual Leave				4,523	1,921
10. ACCUMULATED FUNDS					
Accumulated funds at the beginning of the year				642,986	613,819
Less transfer to (from) reserves				-	(5,000)
Plus current year's surplus / (deficit)				2,865,091	34,167
				<u>3,508,077</u>	<u>642,986</u>
11. RESERVES					
Bad Weather Reserve				15,000	15,000
Asset Revaluation Reserve				8,203,000	6,403,000
				<u>8,218,000</u>	<u>6,418,000</u>

BALLARAT AGRICULTURAL & PASTORAL SOCIETY INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

	2021	2020
	\$	\$
12. OPERATING REVENUE		
Revenue from Shows:		
- Sheep / Alpaca	-	18,403
- Spring	-	190,365
- Wine	-	31,013
- Ram Sales	-	719
- Kitchen Garden	36	-
Grants Received	2,933,791	100,000
Interest	1,324	2,909
Rental	79,052	115,428
Memberships	2,173	5,514
Other	64,273	17,245
	<u>3,080,649</u>	<u>481,596</u>

13. CASH FLOW INFORMATION

Reconciliation of net income to net cash provided by operating activities:

Surplus (Deficit) for the Year	2,865,091	34,167
Non-Cash Flows in Result:		
- Depreciation	17,086	16,667
Changes in Assets and Liabilities:		
- (Increase)/Decrease in Trade and Other Receivables	4,151	18,170
- (Increase)/Decrease in Prepayments	(4,560)	(10,564)
- (Increase)/Decrease in Accrued Income	(2,600)	1,746
- Increase/(Decrease) in Income in Advance	2,658	(12,652)
- Increase/(Decrease) in Trade and Other Payables	(2,461,123)	(6,599)
- Increase/(Decrease) in Provision for Employee Benefits	2,602	(5,400)
Cashflows from Operations	<u>423,305</u>	<u>35,535</u>

14. COVID-19 PANDEMIC and EVENTS SUBSEQUENT TO BALANCE DATE

- (i) The Society has suffered a significant reduction in revenue during the Society's 2021 financial year due to the impact of the COVID-19 pandemic. No Revenue from Shows was received in the year due to the inability to run financially viable Shows due to COVID-19 restrictions. State and Federal Government financial assistance (Jobkeeper payments and Cashflow Boost) in the amount of \$61,200 was received during the year.

Uncertainty exists as to the precise impact on ongoing revenue streams and cashflows due to any future possible COVID-19 restriction periods. The Executive Committee will monitor profitability and cashflows of the operations of the Society in light of any possible ongoing COVID-19 restrictions.

- (ii) Subsequent to balance date, the Society signed contracts in May & June to the value of \$505,000 for further development works at the Mt Rowan site. Furthermore, in mid-late July 2021 will sign a another contract for \$1.5M for the construction of a building at the Mt Rowan site.

Ballarat Agricultural & Pastoral Society Inc.

ABN: 47 574 429 194

Statement by Members of the Committee

The Committee Members declare in their opinion:

- there are reasonable grounds to believe that the registered entity is able to pay all of its debts, as and when they become due and payable; and
- there financial statements and notes stisfy the requirements of the Australian Charities and Not-for-profits Commission Act 2012 and the Associations Incorporation Reform Act (Vic)

Signed in accordance with subsection 60.15(2) of the Australian Charities and Not-for-profits Commission Regulation 2013



Julian Versloot (Honorary Treasurer)

8 July 2021

AUDITOR'S INDEPENDENCE DECLARATION
**UNDER DIVISION 60 OF THE AUSTRALIAN CHARITIES AND NOT-FOR-
PROFIT COMMISSION ACT 2012**
TO THE COMMITTEE OF
BALLARAT AGRICULTURAL AND PASTORAL SOCIETY INC

I declare that, to the best of my knowledge and belief, during the year ended 31st March, 2021 there have been:

- i) no contraventions of the auditor independence requirements as set out in section 60-40 of the *Australian Charities and Not-for-profits Commission Act 2012* in relation to the audit, and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Dated: 8th June, 2021



Rob Florence

Florence Audit & Assurance

INDEPENDENT AUDITOR'S REPORT

To the members of Ballarat Agricultural & Pastoral Society Inc.

Report on the Audit of the Financial Report

Opinion

I have audited the accompanying financial report, being a special purpose financial report of Ballarat Agricultural & Pastoral Society Inc (the Society) which comprises the Statement of Financial Position as at 31st March, 2021, Statement of Profit or Loss, the Statement of Changes in Equity, and Statement of Cash Flows for the year then ended, a summary of significant accounting policies, other explanatory notes and the Statement by Members of the Committee.

In my opinion, the financial report of Ballarat Agricultural & Pastoral Society Inc is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Society's financial position as at 31st March, 2021 and of its performance for the year ended on that date in accordance with the accounting policies described in Note 1; and
- (b) complying with Division 60 of the *Australian Charities and Not-for-profits Commission Regulation 2013* and the *Associations Incorporation Reform Act (Vic) 2012*.

Basis for opinion

I conducted my audit in accordance with Australian Auditing Standards. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of my report. I am independent of the Society in accordance with the auditor independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to my audit of the financial report in Australia. I have also fulfilled my other ethical responsibilities in accordance with the Code.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Emphasis of Matter - Basis of Accounting

I draw attention to Note 1 of the financial report, which describes the basis of accounting. The financial report has been prepared to assist the Society in meeting reporting requirements of the *Australian Charities and Not-for-profits Commission Regulation 2013*. As a result, the financial report may not be suitable for another purpose. My report is intended solely for the Society and should not be distributed to or used by parties other than the Society. My opinion is not modified in respect of this matter.

Responsibilities of Management and the Committee

Management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards and Division 60 of the *Australian Charities and Not-for-profits Commission Regulation 2013* and the *Associations Incorporation Reform Act (Vic) 2012* and for such internal control as Management determines is necessary to enable the preparation of a financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, Management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless Management either intends to liquidate the Society or to cease operations, or have no realistic alternative but to do so.

The Committee is responsible for overseeing the Society's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

My objectives are to obtain reasonable assurance about whether the financial report, as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that audits conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with Australian Auditing Standards, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the registered entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by responsible entities.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

I communicate with the Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.



Rob Florence, FCPA

Florence Audit & Assurance

Dated: 8th June, 2021

Members 2020 - 2021

B	Aitchison	JE	Freeman	W	McNabb
R	Angus	M	Gallagher	M	Menhennet
L	Austin	O	Gallagher	J	Millear
M	Barry	B	Gallagher	J	Molesworth
K	Beckett	K	Gallagher	J	Molesworth
WR	Beggs	A	Gaunt	L	Molesworth
R	Beggs	R	Gay	L	Mullane
GP	Bingley	K	Greenbank	T	Nevett
M	Blampey	R	Grieve	D	Notman
A	Boatman	C	Grills	G	Notman
T	Campana	J	Harbour	J	Philips
N	Cartledge	W	Harrison	G	Philips
J	Chapman	P	Hartwich	J	Phillips
GLT	Clarke	G	Harvey	J	Plush
B	Cluff	S	Harwood	M	Quartermain
M	Collins	A	Hayes	G	Rees
C	Coltman	A	Heath	N	Righetti
J	Colvin	G	Hicks	G	Rogers
P	Conroy	S	Higgs	D	Ross
W	Coutts	JW	Hinton	ML	Saunders
M	Daffey	A	Hives	M	Savage
R	Daunt	D	Hopkins	I	Selkirk
M	Daunt	K	Jones	A	Shanahan
E	Davis	R	Jones	B	Shanahan
J	Davis	R	Keller	S	Silcock
J	Dehnert	R	Kelson	R	Smith
L	Dehnert	C	Kennedy	R	Stacey
M	Dickinson	P	Kirk	J	Stephen
R	Dickinson	A	Knight	N	Swan
H	Draffin	R	Lindsay	B	Thomson
P	Dunn	V	Little	B	Tippett
R	Dunn	J	Lowe	R	Tippett
D	Evans	D	Lowing	J	Tischler
M	Everist	J	Macgill	J	Versloot
P	Fiskin	T	Mann	P	Walton
G	Fiskin	B	McAllister	WE	Walton
P	Fitzgerald	D	McCaw	M	Wheaton
P	Flanagan	C	McCrow	R	White
B	Fleay	C	McIntosh	RT	White
K	Fleay	D	Mckay	P	Whykes
M	Forbes	JR	McKay	RC	Wilkie
M	Ford	RJ	McKay	A	Wilson
P	Franklin	R	McKinnon	D	Wilson
P	Fraser	M	McLean		
S	Fraser	K	McNab		

FIXTURES 2021 - 2022

- 1. RURAL LIFESTYLE EXPO**
Postponed until further notice
- 2. ANNUAL GENERAL MEETING AND DINNER**
Wednesday 14th July 2021
AGM commences at 8pm
AGM Dinner commences 6:30pm COVID restrictions may apply
- 3. VICTORIAN SHEEP SHOW**
Sunday 4th July, 2021
- 4. BALLARAT WINE SHOW**
19th – 21st October 2021
Friday 22nd October - Presentation Dinner
Morshead Park, Ballarat
- 6. 155th BALLARAT SPRING SHOW**
Friday 12th, Saturday 13th & Sunday 14th November 2021